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Message from the Chair and CEO

Thanks to another fantastic year, the Discovery Centre has truly found its sea legs on the Halifax waterfront, elevated its platform, and deepened its efforts. Well established as the Atlantic Canadian destination for public engagement in science and technology, the Centre has proven its potential is limitless and with that, it is looking ahead with confidence.

Together, our incredible team and committed stakeholders have allowed us to continue to foster curiosity with unique programming, world-class exhibits, and fresh initiatives. With nearly half million visitors and more outreach delivered than ever before, the Discovery Centre team continues to surpass expectations in-Centre and throughout Nova Scotia.

Opening our doors to new opportunities has been an essential part of our success this year. Many community partners have been keen to come on board, adding value and depth to our experiential mission. For this we are deeply grateful. As well, the Centre is proud to broaden its inclusivity initiatives, exemplified by our Autism Awareness mornings, new Adopt a School program, and *Stories of the Night Sky* collaboration with Mi'kmaq community educators.

This year was also marked by some "splash-worthy" occasions, including visits from the Right Honourable Julie Payette, the Honourable Arthur J. LeBlanc, the Honourable Premier Stephen McNeil, and astronaut Jeremy Hansen; a live broadcast of David Saint Jacques' trip to the International Space Station; and of course, the launch of *The Bill & Janet Murphy Ocean Gallery*.

As the Centre's impact continues to make waves, our mission remains focused on our most important stakeholder — the youth of Nova Scotia!

Not only do young minds uplift our everyday work, they inspire us to keep pace with their growing hopes and dreams. Their innate curiosity prompts people of all ages to visit the Centre, experience our exhibits, and learn with staff to enliven science literacy.

Thank you to our donors; you give us the strength to take leaps. Emera and Nova Scotia Power, the founding partners of the new Discovery Centre, have gifted us with our enviable location for the next 23 years. Thank you to the J & W Murphy Foundation — the Ocean Gallery is a treasure to be discovered time and time again.

We extend sincere gratitude to the Government of Canada, the Province of Nova Scotia, and the City of Halifax for your continued belief in our mission and for investing in an innovative and buoyant future for all Nova Scotians.

To all of our other supporters: partners, sponsors, volunteers, and subject-matter experts, know that we are brimming with appreciation. To the Discovery Centre crew, your enthusiasm for STEAM makes all the difference in the world.

Lastly, to our dedicated Board, thank you for your unwavering commitment and navigational expertise.

To those sailing on, Gerald (Jerry) Lawson, Stephanie MacQuarrie and Sheree Conlon, we wish you always the best on your future voyages.

The future of the Discovery Centre is boundless with the wonders of STEAM in our sails. May next year be propelled by even more to discover!



Pamela Scott Crace
Chair of the Board

Dov Bercovici President & CEO

Our Leadership Team

BOARD OF DIRECTORS

Executive

Pamela Scott Crace Chair

Dov Bercovici *President & CEO*

Natasha Fletcher Treasurer

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Colin Dodds Member

Members

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Richard Butts

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Christine Christensen

Chris Crowell

Ava Czapalay

Myra Freeman

Gerald (Jerry) Lawson

Stephanie MacQuarrie

Laurissa Manning

James Robar

OPERATIONS

Management

Dov Bercovici
President & CEO

Helen Dolan
Manager, Partnerships

Andrea Durfee
Manager, Marketing &
Communications

Candice Ellis
Manager, Marketing &
Communications

Ryan Jameson Manager, Science Experience and Innovation

Linda Laurence
Director, Human Resources

Kara MacPhee Manager, Science Education and Programming

Jeff McCarron *Director, Exhibits & Facilities*

Ruth Munro *Manager, Exhibits & Facilities*

Jennifer Punch Director, Marketing & Sales

Full-Time Staff

Joana Augusto Ocean Gallery and Volunteer Coordinator

Adam Brown STEAM Facilitator, Lead

Jennifer Douglas
Science Educator

John Eaton *Exhibit Specialist*

Jamie Franzmann Customer Relations Coordinator

Dylan Glendinning STEAM Facilitator, Early Childhood

Priya Gupta STEAM Facilitator, Innovation

Brenna Hill
Digital Marketing
Coordinator

Manolhas Karkada STEAM Facilitator, Lead

Roger Kent Exhibit & Facilities Specialist

Dave MacDonald Production Specialist Amandine Maillard Ocean Gallery Facilitator

Chris McDonald Exhibit & Digital Specialist

Emily McIsaac Science Educator, Driving Discovery

Andrew McNeill
Events & Membership
Coordinator

Jillian Phillips
Science Educator

Zabrina Prescott Visitor Experience Developer

Natalie Quathamer Science Educator, Driving Discovery

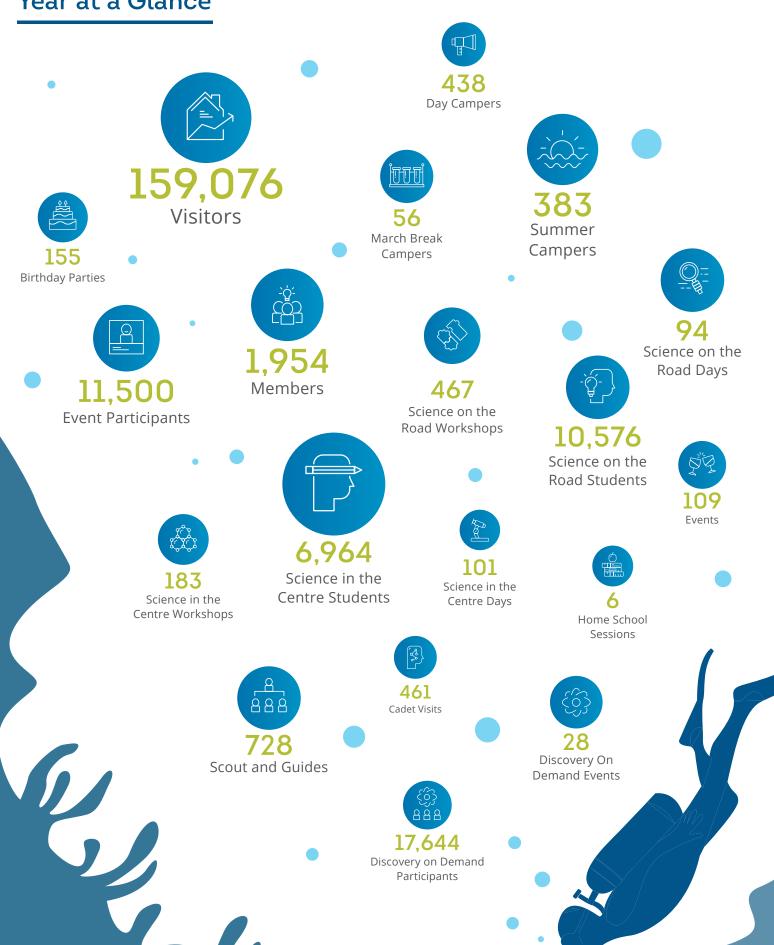
Mark Santos Senior Graphic Designer

Japna Sidhu-Brar Dome Theatre Presenter

Melissa Whigham Customer Service Representative



Year at a Glance



Featured Exhibits



Game Changers May - August 2018

Visitors stepped inside the fascinating world of video games, and experienced an evolving journey of creativity, technology, and design. From memorable Pong to the hyper-realistic environments of today's gameplay, *Game Changers* explored over 120 games that transformed the industry. Guests were able to become an augmented character, operate a supersized Nintendo controller, test their knowledge of retro video game music, and examine the exciting potential of gaming in the future.







Towers of Tomorrow with LEGO® Bricks September 2018 - January 2019

The sky was the limit as guests toured the world's most iconic skyscrapers constructed with breathtaking architectural accuracy by certified LEGO® professionals. The exhibit featured famed structures from Canada, the United States, Australia, Asia and the United Arab Emirates, as well as over 200,000 loose LEGO® bricks to allow visitors to build their own creations.



The Science of Ripley's Believe It or Not!® January - April 2019

"The Science of Ripley's Believe it or Not!®" brought visitors inside the curious world of Mr. Robert Ripley's mind-boggling discoveries and outrageous artifacts. Everyone was amazed as they toured a compendium of oddities, anomalies, and fantastic feats and learned the FACTSinating history and science behind them.











A record-setting event, the 2018 Discovery Awards for Science and Technology once again celebrated Nova Scotia's best and brightest with a night to remember. Co-presented by Dalhousie University and Saint Mary's University, a crowd of nearly 600 enjoyed a reception followed by dinner at the Cunard Centre with recipients named in Professional of Distinction, Emerging Professional, Innovation, and Science Champion award categories.

Hall of Fame Inductees

Dr. Gerhard Stroink, P. Eng. Dr. William David (Dave) Jamieson (1929-2017)

Profession of Distinction

Dr. Jason Clyburne

Emerging Professional

Dr. Erin Bertrand

Innovation

DMF Medical

Science Champion

Dr. Kevin Hewitt

Youth Award

Eli Wood

Presenting Sponsors





Gold Sponsors













Emera

Reception Sponsor















Friends





















Science, Students and You!

Launched at this year's Discovery Awards, this newly planted fundraising initiative has already shown excellent growth potential, offering corporate and private donors an impactful giving option. Adopt a School works to ensure more Nova Scotian students have equitable access to the Discovery Centre's curriculum-connected programming by supporting classroom visits to and from the Centre for grade levels pre-primary to 12.

The Adopt a School program helps expand a student's understanding and appreciation of science and its role in society and gives them skills beyond the classroom, not only offering increased emotional intelligence but also the confidence to make career choices in science-related fields.

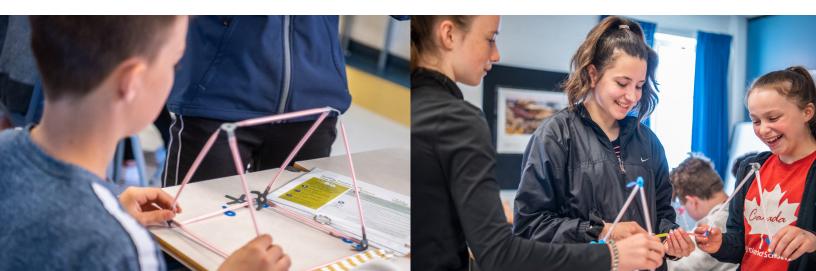
"Wonder is the seed of knowledge"

- Francis Bacon

Inaugural Sponsors









Programming

Science in the Centre

The ultimate field trip! Science in the Centre offers provincial schools the opportunity to visit the Discovery Centre for educational workshops, science shows and a fun-filled journey of discovery through the entire facility. This year, we hosted over 180 classes throughout the school year!



Science on the Road



Over 465 workshops were presented this year through our award-winning outreach program Science on the Road (SOTR). SOTR reaches thousands of Nova Scotian students across the province from Yarmouth and Tatamagouche to Guysborough and Glace Bay. Programming is exclusively designed by our talented education team and is connected to Department of Education curriculum standards on a grade-by-grade basis.



Camps



March Break 2018: Over 50 campers conjured up some magic for Weather Wizardry, our March Break camp this year. Campers took part in exciting experiments, learned about weather anomalies, and even "broadcasted" their own weather forecast. Campers also loved visiting featured exhibit *The Science of Ripley's Believe It or Not!*[®].

Summer 2018: Over 340 kids age 6-12 joined us for our summer camps and explored a variety of topics such as Detective School; Around the World in 5 Days; and 3, 2, 1 Grow, where the campers learned about forensic science, time zones, and how plants grow. Thank you to Pratt & Whitney for helping us inspire and encourage STEAM to the next generation of scientists in Nova Scotia.



Digital Discovery Camps

More than 60 youth ages 9-14 years old were able to take part in the most epic Discovery Centre camp ever. In partnership with Digital Nova Scotia, this camp goes beyond limits with access to Nova Scotia's most prestigious professionals in Information and Communications Technology (ICT). This year we held two new PD Day camps, in addition to March Break and Summer camps. Campers participated in real hands-on challenges in hardware breakdown, game development, coding and robotics. Thank you to our EPIC gigabyte sponsor and pro-mentors at REDspace who provided incredible insight to a virtual world and even a pizza party for our campers. Also special thanks to Atlantic Canada Opportunities Agency (ACOA) for supporting this dynamic camp experience.











Agence de promotion économique du Canada atlantique

Ocean Technology Camp



This year, 11 kids aged 11-14 years dove head first into our popular Ocean Technology camp. Joining forces with the Ocean Technology Council of Nova Scotia, this camp was full of exciting challenges surrounding the latest ocean technology and research, here in Nova Scotia. With hands-on activities, field trips and special guests who work in ocean tech, campers were inspired to go forward, educate others about the ocean, and maybe even become the next generation of ocean engineers, scientists, and technicians.



Programming

Discovery on Demand



Visiting communities across the province for special events, after school programs and family days, Discovery on Demand, presented by TD, reached over 17,000 Nova Scotians and tourists over the past year. Featured at events such as Canada Day on the Commons, Michelin Bike Week and Jazz Festival, Discovery on Demand inspired youth with specialized hands-on STEAM programs. Thank you TD!



Maker League

This year, 18 kids attended our Maker League Saturday morning club. Over the course of eight weeks, participants ages 9-12 years old, learned how to design, model, and code their own creations using a variety of different platforms and applying it to cutting-edge technology. This fun and innovative league builds strong critical thinking, communication, and teamwork skills. This program is made possible with the generous support of accomplished entrepreneur and believer in our youth, Wade Dawe.



Scout & Guide Night

Over 728 Scout, Guide and Cadet groups visited the Discovery Centre for their own private evenings this year. These educational nights provide an opportunity for organized groups to visit the Centre after hours, explore all four floors and take part in a customized educational program including a live star show in the Immersive Dome Theatre or hands-on workshops.





More than 300 toddlers between the ages of 18 months and 4 years took part in our Little Learners program presented by Scotiabank. Throughout the year the little ones dug for dinosaur bones, blasted off into our Dome Theatre, met live touch pool critters, made slime and discovered its properties, and explored the science of spring.



Driving Discovery



Thanks to an exciting opportunity made possible by Nova Scotia's Department of Education and Early Childhood Development, the Discovery Centre hit-the-road with two new outreach workshops for Grade 7 and 8 students. "The Greenhouse Effect" and "Hydraulic Arcade" are offered in both French and English, use inquiry-based learning to expand upon new curriculum being piloted at 17 schools, and align with provincial Inclusive Education and Treaty Education initiatives.



Events

Educator Showcase

BMO A

Together with BMO, the Discovery Centre hosted three Educator Showcase events throughout the year. During these dedicated sessions, we aim to share with educators the cross-curricular STEAM supports and ideas, provide a platform for teachers and educators to network, and display unique features the Discovery Centre has to offer, including our Science on the Road and Science in the Centre workshops, as well as latest featured exhibit.

Bright Builders

Each Sunday from November 25-December 9, many visitors enjoyed our Bright Builders program. Visitors dropped in to explore innovative building techniques and helped to complete big-build challenges using LEGO®, Keva Blocks, dowels and more.

Autism Awareness Morning

On April 14th, we opened our doors early to celebrate Autism Awareness and Acceptance Month. We welcomed visitors starting at 9 am, dimmed our brightest lights, adjusted our loudest exhibits, and made quiet spaces available for those who needed a break from the action.

Discover Love

We explored the science of love at this annual Valentine's Day adult-only event. Over 300 people enjoyed expert talks from health professionals, sex researchers, and therapists, star-gazed in our portable planetarium, and engaged with interactive experiments. Visitors loved exploring the Discovery Centre and in particular featured exhibit The Science of Ripley's Believe It or Not!®.

Game On & Game On 2.0

This adult-only event series achieved record attendance with over 700 guests. Ticket holders enjoyed nostalgic flashbacks as they played vintage video games on giant consoles in our featured exhibit, Game Changers. Guests also enjoyed programming from community partners Game Over Cancer, Captured Escape Rooms, Board Room Café, Hal-Con and more.

Spooktacular

Over 1,350 guests wore their most spectacular Halloween costume to our 6th Annual Spooktacular Science Halloween Party. With familyfriendly experiments, eye-popping demos, costume competitions and Halloween crafts it was a bone chillingly good time.

Science, Spirits & Boos

This adult-only Halloween thriller drew a crowd of almost 400 guests. Guests dressed in their most spooktacular costumes as they explored the Discovery Centre, including the featured exhibit Towers of Tomorrow with LEGO® Bricks! They experienced hands-on experiments, eye-popping demos, costume contests, Halloween crafts, and a special one-night only live star show.

Bubble Parade



Kids and adults alike celebrated World Oceans Day on June 8, 2018 when they joined the Discovery Centre and the Canadian Sea Turtle Network for the Sea Turtle Bubble Parade on the Halifax waterfront. There was singing, learning, and lots and lots of bubbles.





Awards & Recognition

Coast Best of Halifax Readers' Choice Awards 2018

BEST MUSEUM - GOLD

We are thrilled to receive this honor for the second year and recognize all the other local museum partners who work so hard every day to deliver engaging content to families, students, corporate groups and visitors. Thanks for voting Halifax!

Mayor's Prize in Architecture 2018

In joint venture with Moriyama & Teshima and Barrie & Langille Architects, the Discovery Centre was recognized as a recipient of the 2018 Halifax Mayor's Prize in Architecture, awarded on behalf of the Mayor of Halifax and the Nova Scotia Association of Architects (NSAA).

Lieutenant Governor Award for Excellence in Architecture 2018

The Nova Scotia Association of Architects (NSAA) honored the Discovery Centre along with partners Moriyama & Teshima and Barrie & Langille Architects with the Lieutenant Governor Award for Excellence in Architecture.

HOW International Design Awards

Merit Award - Kiosks/Interactive Exhibits - Secrets of Your Insides
The HOW International Design Awards has been recognizing excellence
on a global scale for 25 years. NGX Interactive from Vancouver, BC was
honoured in the Kiosks/Interactive Exhibits category for its creation of
the "Secrets of Your Insides" interactive kiosk found within the Centre's
Medavie Health Gallery.

Summit International Awards 2019

INNOVATOR AWARD - CONSUMER INTERACTIVE MEDIA CATEGORY

The Summit International Awards recognizes excellence in creative design, innovation, and those pushing the bounds of creative excellence in all newer forms of emerging media.

NGX Interactive from Vancouver, BC was awarded an Innovator Award in the Consumer Interactive Media Category for their work alongside exhibit designers AldrichPears & Associates and fabricators 3DS Services for their interactive contributions to the Discovery Centre's Ocean Gallery "My Ocean World" exhibit.

Atlantic Business Magazine Top 50 CEOs Award 2019

The Top 50 CEOs Award recognizes leadership excellence among senior executives who lead a company or organization in Atlantic Canada and who have significant decision-making and organizational autonomy. The Discovery Centre is proud that its very own president and CEO, Dov Bercovici accepted this incredible honor this year.

Throughout the journey to the new Discovery Centre, Dov demonstrated incredible business acumen and leadership qualities, while drawing on immense patience and determination. But most importantly, he exhibited passion; passion for a project he believed would not only alter the course of the Discovery Centre's future but create an essential pillar in our education system and inspire science innovators of tomorrow to develop the entrepreneurial mindset that is vital to our future as a province. Thanks to Dov and his team, the new Discovery Centre will play a key role in advancing Nova Scotia's knowledge economy, contributing significantly to our social, cultural, and economic capital.





Talk of the Town















Page	Pageviews % Pageviews
1. /home	140,834 28.20%
2. /visit-us/visitor-information/	57,292 11.47%
3. /featured-exhibit/	52,783 10.57%
4. /calendar/	15,429 3.09%
5. /experience/galleries/	14,497 2.90%
6. /experience/dome-theatre/	12,964 2.60%
7. /experience/galleries/rbc-someday-street/	11,862 2.38%
8. /memberships/	11,582 2.32%
9. /events/camps/	9,695 1.94%
10. /events/birthdays/	7,860 1.57%





We've been digging & drilling, hammering & sawing, making sure the site was just right. The latest addition to our Centre, the Dexter Construction Zone, is NOW OPEN! A big thanks to Dexter Construction & the Municipal Group of Companies for their support. Welcome to the DC family





It looks like Einstein has discovered a new friend on his travels #EinsteinsElfAdventures









Liked by jillchamberlaine and 48 others

thediscoverycentre We had such an amazing time on Saturday at the @halifaxpride parade! Make sure to drop in this Wednesday from 5-8 pm (for FREE) for Speaker Series "My Journey To Jay" with Jay Aaron Roy from @capeandcowlcomics #hfxpride

thediscoverycentre Discovery Centre





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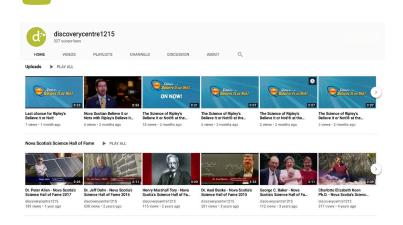
PD Liked by jillchamberlaine and 42 others

thediscoverycentre Our Ocean Gallery staff had a whale of a time building these under the sea inspired Lego creations!









Thank you to our donors

























The McCain Foundation



























































The Dr. & Mrs. H.E. Christie Community Foundation

Individual Donors

Steve Ashton Lesley and Dov Bercovici Roy and Gertrude Bishop Andrew Boswell Renee Covill

Pamela Scott Crace and John Crace

Carol and Colin Dodds

Wade K. Dawe

Mary and Rick Emberley

Nassim and Rhonda Ghosn The Keating Family: Gregg, Ann Marie, Susan, Cathy Nancy Mansfield

Bob and Wendy McDonald Stephen and Hilary Rankin J. William Ritchie and Family
The Verschuren Family
Kathleen Wells
Robert and Mary Anne White



Independent Auditor's Report

March 31, 2019

To the Members of Discovery Centre,

Our qualified opinion

In our opinion, except for the possible effects of the matter described in the Basis for qualified opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of Discovery Centre (the Centre) as at March 31, 2019 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

What we have audited

- The Centre's financial statements comprise:
- the statement of financial position as at March 31, 2019;
- · the statement of changes in net assets for the year then ended;
- the statement of revenue and expenditures for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

Basis for qualified opinion

The Centre receives funding and contributions from government and private donors relating to the construction of the Centre's facility and its exhibits. These contributions have been recorded as unrestricted revenues. We were unable to obtain sufficient appropriate audit evidence to determine the amount of contributions that are restricted exclusively for property, plant and equipment additions and that should be recorded as a deferred capital contributions and amortized to revenue over the life of the related asset. Therefore, we were not able to determine whether any adjustments might be necessary to revenue, excess of revenue over expenditures and cash flows from operating activities for the years ended March 31, 2019 and 2018, current assets as at March 31, 2019 and 2018 and net assets as at the beginning and the end of the years ended March 31, 2019 and 2018. Our audit opinion on the financial statements for the year ended March 31, 2018 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Independence

We are independent of the Centre in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Centre's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Centre or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Centre's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Centre's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Centre's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Centre to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

(Signed) "PricewaterhouseCoopers LLP"

Chartered Professional Accountants, Licensed Public Accountants



Financial Statements

STATEMENT OF FINANCIAL POSITION

as of March 31, 2019	2019	2018
Assets	5	4
Current assets Cash and short-term investments (notes 10 and 11)	2 200 200	4 202 DEG
Accounts receivable	3,289,398 396,059	4,382,058 865,473
Government contributions receivable	1,500,000	305,513
HST refund receivable - net	-	2,323
Prepaid expenses and deposits	127,368	112,505
Inventories	33,500	28,389
	5,346,325	5,696,261
Long-term investment	1	-
Property, plant and equipment (note 4)	21,518,604	22,475,372
	26,864,930	28,171,633
Liabilities	20,004,930	20,171,033
Current liabilities		
Accounts payable and accrued liabilities (note 16)	628,003	647,595
Deferred revenue and deferred contributions (note 12)	2,313,411	2,885,470
Construction loan (note 5) Current portion of long-term debt (note 6)	- 1,913,801	8,304,794
,		11 027 050
	4,855,215	11,837,859
Long-term debt (note 6)	4,895,051	-
Total liabilities	9,750,266	11,837,859
Net assets (note 13)		
Investment in property, plant and equipment	14,709,752	12,477,626
Internally restricted reserve (note 10)	100,000	100,000
Endowment fund (note 11)	72,000	72,000
Unrestricted	2,232,912	3,684,148
Total net assets	17,114,664	16,333,774
	26,864,930	28,171,633
Commitments (note 15)		
Approved by the Board of Directors		
Director		Director

The accompanying notes are an integral part of these financial statements.

STATEMENT OF CHANGES IN NET ASSETS

as of March 31, 2019

	Investment in property, plant and equipment \$	Internally restricted reserve \$ (note 10)	Endowment fund \$ (note 11)	Unrestricted \$	2019 Total \$	2018 Total \$
Net assets - Beginning of year Transfers	12,477,626 4,125,679	100,000	72,000	3,684,148	16,333,774	13,225,841
Excess (deficit) of revenue over expenditures for the year	(1,893,553)	-	-	2,674,443	780,890	3,107,933
Net assets - End of year	14,709,752	100,000	72,000	2,232,912	17,114,664	16,333,774



STATEMENT OF REVENUE & EXPENDITURES

For the year ended March 31, 2019

	2019 \$	2018 \$		2019	2018 \$
Revenue	Ť	· ·	Cash provided by (used in)	Ť	_
Campaign funding (note 9)	1,283,834	4,799,196	case promata by (accounty		
Admissions, memberships and workshops	1,434,491	1,430,710	Operating activities		
Government contributions (note 8)	2,243,775	386,156	Excess of revenue over expenditures for the year	780,890	3,107,933
Fundraising and donations	1,042,115	928,290	Charges (credits) to excess of revenue over		
Retail income	120,527	167,188	expenditures not involving cash		
Special events (note 7)	163,200	199,174	Amortization of property, plant and		
Other	188,039	195,319	equipment	1,540,042	1,418,799
Investment income earned on endowment fund	=	(744)			· · · · · · · · · · · · · · · · · · ·
	6,475,981	8,105,289		2,320,932	4,526,732
Expenditures			Net change in non-cash working capital items related to operations		
Salaries and benefits	1,853,556	1,569,585	Decrease (increase) in accounts receivable	469,414	(393,059)
Exhibits, programs and administration	1,513,115	1,341,505	Decrease (increase) in government	(1,194,487)	2,084,107
Rent and common area charges	258,191	158,022	contributions receivable		
Retail cost of goods sold	91,459	97,799	Decrease (increase) in HST refund receivable	2,323	130,746
Special events (note 7)	85,217	106,572	Decrease (increase) in prepaid expenses and deposits	(14,863)	(68,440)
	3,801,538	3,273,483	Decrease (increase) in inventories	(5,111)	(2,146)
	3,001,330	3,273,403	Increase (decrease) in accounts payable and accrued liabilities	159,456	(192,675)
Excess of revenue over expenditures for the year before the following			Increase (decrease) in deferred revenue and deferred contributions		
expenses	2,674,443	4,831,806	deletted Contributions	(572,059)	631,617
Amortization of property, plant and equipment	(1,540,042)	(1,418,799)		1,165,605	6,716,882
Interest on long-term debt	(353,511)	(305,074)	Financing activities		
_			Repayment of construction loan and long-term debt	(1,495,942)	(250,000)
_	(1,893,553)	(1,723,873)			
-			Investing activities		
Excess of revenue over expenditures for the year	780,890	3,107,933	Investment in property, plant and equipment	(762,323)	(3,852,095)
			Net change in cash and short-term investments during the year	(1,092,660)	2,614,787
			Cash and short-term investments -		
			Beginning of year	4,382,058	1,767,271
			Cash and short-term investments – End of year	3,289,398	4,382,058
			Non-cash transactions (note 4)		

1. Description of operations

Discovery Centre (the "Centre") is a non-profit organization, which operates a hands-on science and technology centre. The Centre is a registered charity under the Income Tax Act and therefore, is not required to pay income taxes.

2. Summary of significant accounting policies

These financial statements have been prepared in accordance with and reflect the following policies and practices:

a) Basis of presentation

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO") as issued by the Canadian Accounting Standards Board.

b) Inventories

Inventories are valued at the lower of cost and net realizable value. Cost is determined on the first-in, first-out basis.

There was no provision or reversal of provision against inventory during the year.

c) Property, plant and equipment and amortization

Leasehold improvements, equipment and fixtures and exhibits are recorded at cost or in the case of donated assets, at estimated fair market value where determinable with reasonable certainty. Salaries, materials and other costs directly attributable to the construction of exhibits are capitalized.

Amortization of property, plant and equipment is provided on a straight-line basis over the estimated useful lives of the assets once put into commercial use at the following rates:

> **Exhibits** 10 years Equipment and fixtures 3 - 5 years Vehicle 3 years Computer equipment 2 years Leasehold improvements (Lease term) 25 years

All donations, government grants and funding of capital additions out of revenue related to the purchase or construction of property, plant and equipment increase the investment in property, plant and equipment.

Direct expenditures for the purchase of fixed assets and direct allocations of operating and maintenance expenditures are capitalized.

Interest paid on the construction loan related to the construction of the leaseholds and exhibits is capitalized during the term of construction.

d) Controlled enterprises
The Centre accounts for its controlled enterprise, The Discovery Centre International Inc., using the equity method. Earnings/losses to date have not been material and, as such, the investment remains at cost.

e) Revenue recognition

The Centre follows the deferral method of accounting for contributions, which include government grants. Contributions and income related to future periods are recorded as deferred revenue and are only recognized as revenue when earned.

Restricted contributions for the purchase of property, plant and equipment are deferred and amortized to revenue on the same basis as the amortization on the purchased property, plant and equipment. A restricted contribution may be provided for a certain area of activity, for example the capital campaign for the new Centre, without the contributor specifying which portion is to be used to acquire property, plant and equipment. In order for a contribution to be accounted for as a contribution restricted for the purchase of a property, plant and equipment, the contributor must specify the portion of the contribution that is to be used to purchase property, plant and equipment. If the contributor does not so specify, then the contribution would be recognized as revenue when spent for the particular purpose covered by the restriction, regardless of the fact that some of the expenditures may relate to the purchase of property, plant and equipment.

Unrestricted contributions are recognized as revenue when received or receivable to the extent that amounts to be received can be reasonably estimated and collection is reasonably assured.

f) Donated and volunteer services

Donated services by corporate contributors, where the value of the services can be estimated, are recorded as revenue in the period in which the services are provided.

Due to the difficulty in determining the value of volunteer services, these donated services are not recorded in the financial statements.

q) Pledges

A pledge is recorded as revenue if collection is reasonably assured.

h) Management estimates

The presentation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expenditures during the reporting period. Actual results could differ from those reported.

i) Financial instruments

The Centre has evaluated the fair value of its financial instruments based on the current interest rate environment, market values and the actual prices of financial instruments with similar terms. The carrying value of financial instruments is considered to approximate fair value. Financial instruments of accounts receivable, which will result in future cash receipts, as well as accounts payable and accrued liabilities, bank indebtedness and construction loan, which will result in future cash outlays.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instruments. These estimates are subjective in nature and involve uncertainties and matters of judgment and, therefore, cannot be determined with precision. Changes in assumptions could affect the estimates.

Financial instruments are to be recognized depending on their classification and the Centre has implemented the following classifications:

- · Cash and short-term investments are classified as "Financial Assets Held-for-Trading". These financial assets are marked-to-market through the statement of changes in net assets at each year-end.
- · Accounts receivable are classified as "Loans and Receivables". After their initial fair value measurement, they are measured at amortized cost using the effective interest method.
- · Accounts payable and accrued liabilities, bank indebtedness and construction loan are classified as "Other Financial Liabilities". After their initial fair value measurement, they are measured at amortized cost, net of transaction costs, using the effective interest method.



3. Bank indebtedness

The Centre has an authorized revolving demand facility in the amount of \$250,000 which bears interest at prime plus 2% and the Centre has provided a general security agreement over all assets as security for the operating line facility.

4. Property, plant and equipment

			2019	2018
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Exhibits	9,024,914	(1,525,588)	7,499,326	6,032,443
Equipment and fixtures	296,666	(116,904)	179,762	228,815
Computer equipment	192,594	(178,375)	14,219	92,455
Leasehold improvements	15,094,831	(1,269,534)	13,825,297	14,428,707
Assets under construction	-		-	1,692,952
	24,609,005	(3,090,401)	21,518,604	22,475,372

Of the additions to property, plant and equipment during the year, \$2,457 (2018 - \$181,506) had not been paid at year-end and was included in accounts payable and accrued liabilities. These amounts were excluded from the statement of cash flow.

Of the additions to property, plant and equipment during the year, \$nil (2018 - \$177,408) were operating expenditures directly related to the construction of exhibits.

5. Construction loan

	2019	2018
RBC 1-year revolving term loan with an authorized amount of \$9,000,000, bearing interest at the bank's prime	\$	\$
interest rate (2018 - 3.45%) plus 0.50%	=	8,304,794

During the year, the Centre entered into an amending agreement with RBC, whereby the construction loan has been converted into 3 term loans, as outlined in note 6.

6. Long-term debt

	2019	2018
	\$	\$
RBC non-revolving term loan, repayable in monthly principal instalments of \$10,000 plus interest, bearing interest at bank's prime rate plus 3%, due October 2019, amortized to October 2028	1,160,000	-
RBC non-revolving term loan, repayable in amounts tied to receipt of certain pledges and contributions over the next 3 years, bearing interest at bank's prime interest rate plus 1%, due in March 2022	2,455,885	=
RBC non-revolving term loan, repayable in monthly blended instalments of \$35,497, bearing interest at 5.46%, due October 2023, amortized to October 2028	3,192,967	-
	6,808,852	-
Less : Current portion	(1,913,801)	
	4,895,051	-

The aggregate amount of principal repayments on the long-term debt, assuming maturing debt is renewed at similar terms to the existing debts, in each of the next five years is as follows:

Φ
1,913,801
1,093,689
409,012
425,193
442,280

The loans are secured by a general security agreement constituting a first ranking security interest in all personal property of the Centre and landlord consent granting the bank access rights to the leased space, a borrowing resolution signed by the Board of Directors and a letter from the Centre detailing pledges and contributions relating to the capital campaign.

7. Special events

During the year, the Centre held one special event. The event resulted in a net excess of revenue over expenditures of \$77,983 (2018 - \$92,602).

	2019	2018
Sponsorships and registration revenue	163,200	199,174
Expenditures	(85,217)	(106,572)
	77,983	92,602

8. Government contributions

During the year, the Centre recorded government contributions for the operations of the Centre as follows:

	2019 \$	2018 \$
Government of Canada	1,500,000	-
Government of Nova Scotia	520,000	220,000
Halifax Regional Municipality	145,000	145,000
Employment grants	78,775	21,156
	2,243,775	386,156

9. Campaign funding and costs

During the year, the Centre received funding from government and private donors and recorded expenditures to support the construction of the new Centre as follows:

	2019 \$	2018 \$
Revenue		
Government of Canada	128,666	1,190,250
Government of Nova Scotia	-	1,200,000
Private donors	1,155,168	2,408,946
Total campaign funding	1,283,834	4,799,196

10. Internally restricted reserve

In 2005, the Board approved the creation of an internally restricted reserve, which can only be used for specific expenditures. No transfers were approved through fiscal 2018. As a result, \$100,000 (2018 - \$100,000) of cash in the operating fund is restricted from general use by the Centre.

11. Endowment fund

During 2009, a \$252,000 grant was received from Democracy 250, of which \$72,000 was specifically identified to be maintained as an Endowment fund to be invested in a GIC or other secure investment vehicle approved by the donor. Annual income derived from the investment will support youth to participate in the Science on the Road Program.

12. Deferred revenue and deferred contributions

	2019 \$	2018 \$
Deferred revenue	84,145	60,470
Deferred deposits: facility rentals	2,916	=
Deferred deposits	1,350	-
Deferred private sector contributions received	2,225,000	2,825,000
	2,313,411	2,885,470

13. Capital management

The Centre defines capital as net assets. Currently, the Centre has no defined targets for net assets and operates under the culture of a balanced budget with goals of modest surplus to build capital. Management intends to formalize its capital management targets in the near future. There are currently no external restrictions on capital for the Centre.

14. Financial instruments and risk management

Senior management of the Centre are responsible for setting acceptable levels of risk and reviewing risk management activities as necessary.

i. Fair value of financial instruments

The following table sets out the approximate fair values of financial instruments as at the financial position date:

	Carrying value \$	Fair value \$
Accounts receivable (trade, government and HST)	1,896,059	1,896,059
Accounts payable and accrued liabilities	628,002	628,002
Construction loan	6,808,852	6,808,852

Fair value of items, which are short-term in nature or are variable instruments, have been deemed to approximate their carrying value and the terms of the term loans are at market.



ii. Risk management

The Centre, through its financial assets and liabilities, has exposure to the following risks from its use of financial instruments: credit risk, interest rate risk and liquidity risk. Management is responsible for setting acceptable levels of risk and reviewing risk management activities as necessary.

Management believes the Centre is exposed to normal credit risk with respect to its accounts receivable. Provisions are maintained for potential credit losses and no such losses have been recognized to date. Management believes the Centre is not subject to significant credit concentration or other credit risk.

Management believes that the Centre has no significant interest rate risk as the only financial instruments that have variable interest rates are the revolving demand facility, as outlined in note 3, and two of the term loans, as outlined in note 6. Fluctuations in the prime interest rate will have a moderate impact on the Centre's result of operations.

Management believes the Centre has no significant liquidity risk as its assets are liquid in nature.

15. Commitments

The Centre is in a twenty year lease with a five year renewal option with Nova Scotia Power Inc. for the premises at 1215 Lower Water Street, Halifax, Nova Scotia. The Centre will pay a nominal minimum base rent of one dollar per year during the term of the lease agreement.

The minimum annual lease payments for a photocopier and vehicle during the next two years are as follows:

\$
Year ending March 31, 2020 7,712
2021 7,112

15. Government remittances

Government remittances consist of amounts (such as sales taxes and payroll withholding taxes) required to be paid to government authorities and are recognized when the amounts become due. In respect of government remittances, the Centre had a net payable amount of \$nil at the statement of financial position date (2018 - \$nil).

